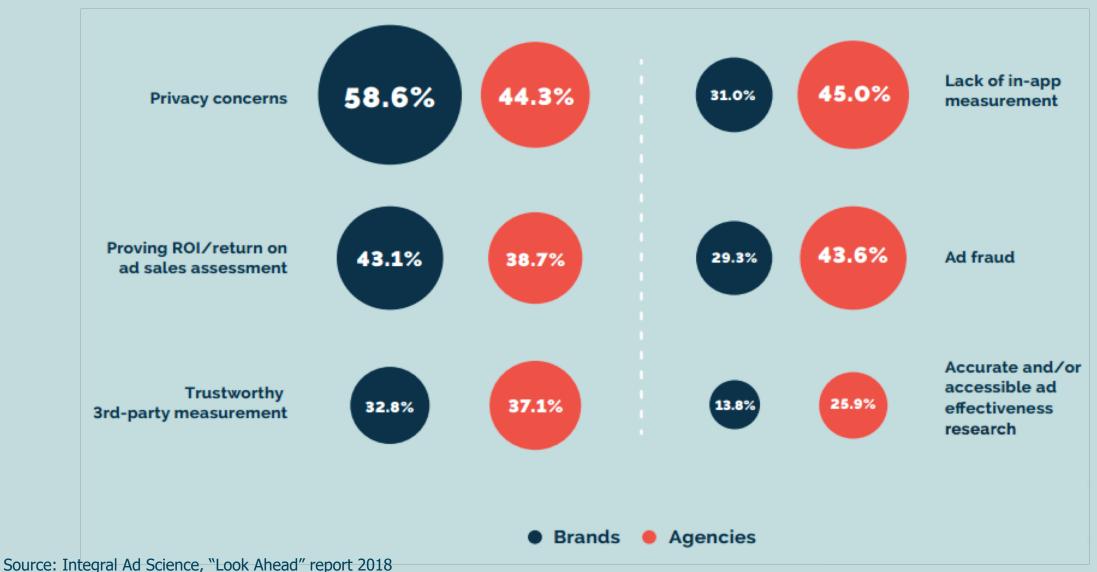
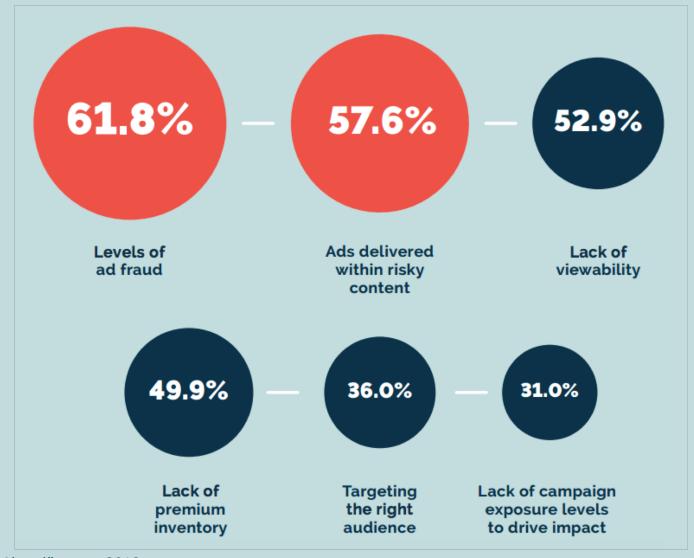


Source: Integral Ad Science, "Look Ahead" report 2018

# Most pressing industry challenges in 2018



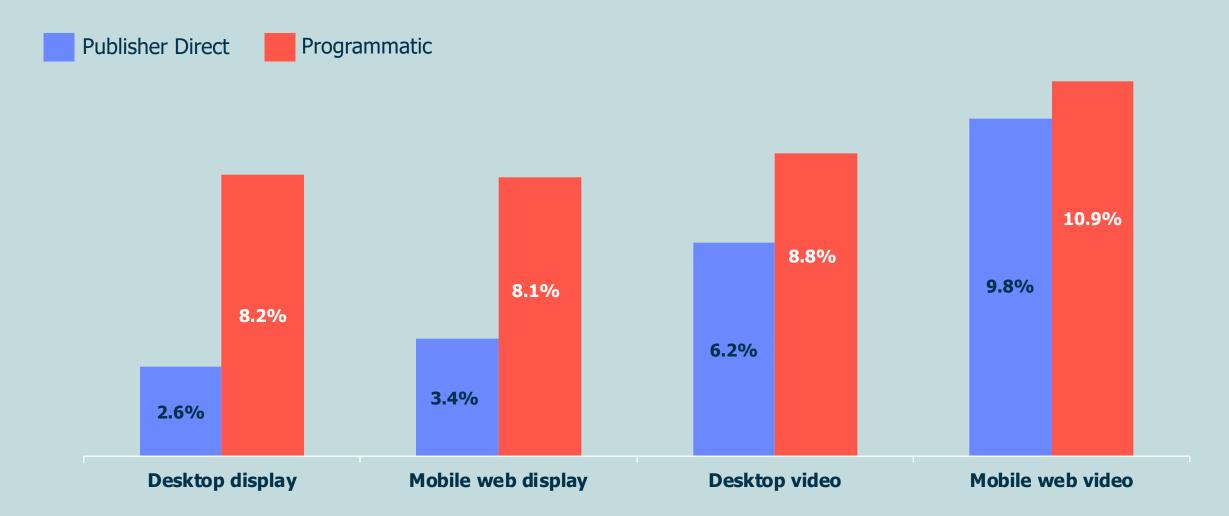
# Most significant programmatic challenges in 2018



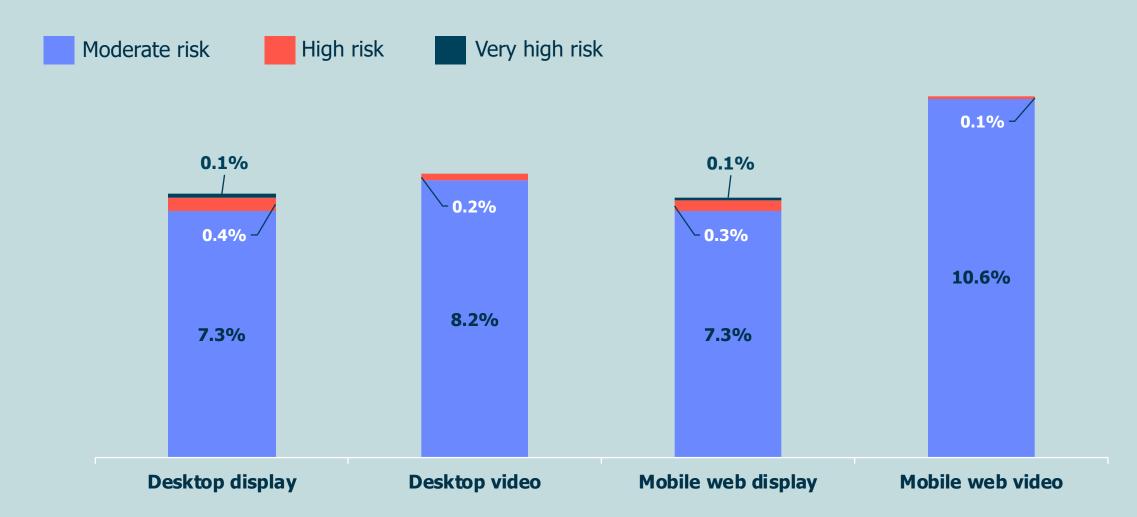
Source: Integral Ad Science, "Look Ahead" report 2018



# Ads appearing next to moderate, high & very high risk content



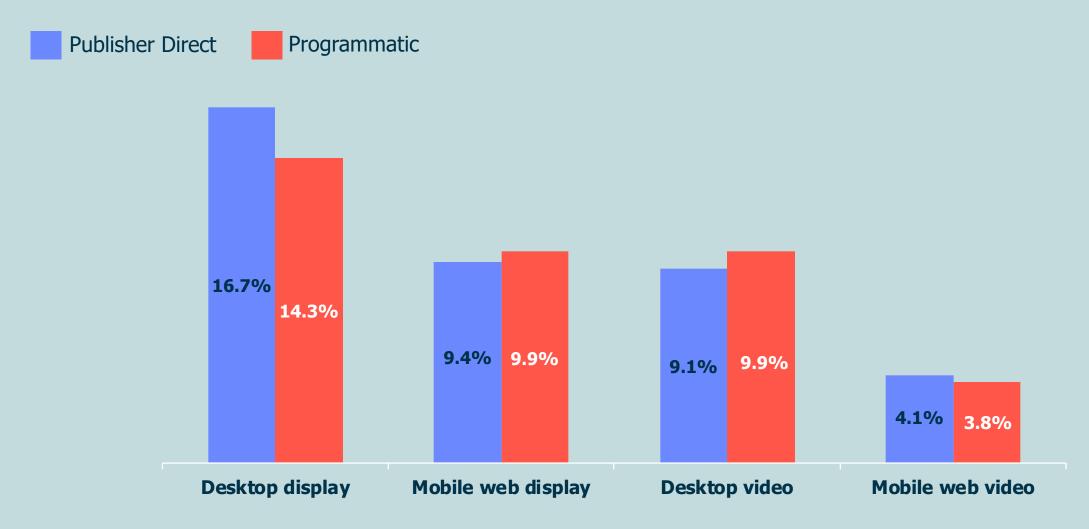
# Brand safety challenge is mostly about suitability



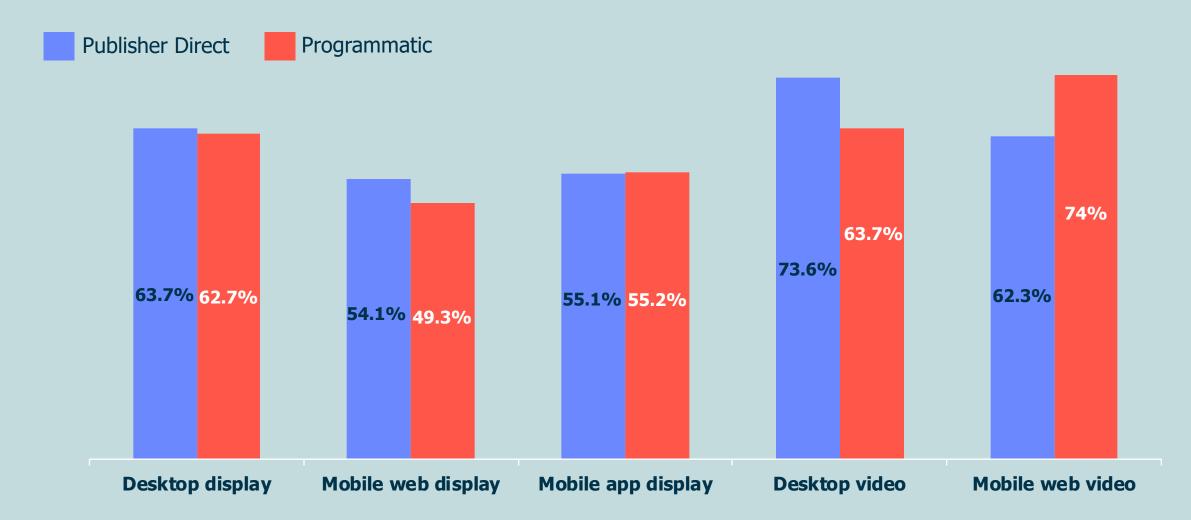
What is ad fraud?

Ad fraud is any deliberate activity that prevents the proper delivery of ads to the right people, at the right time and in the right place

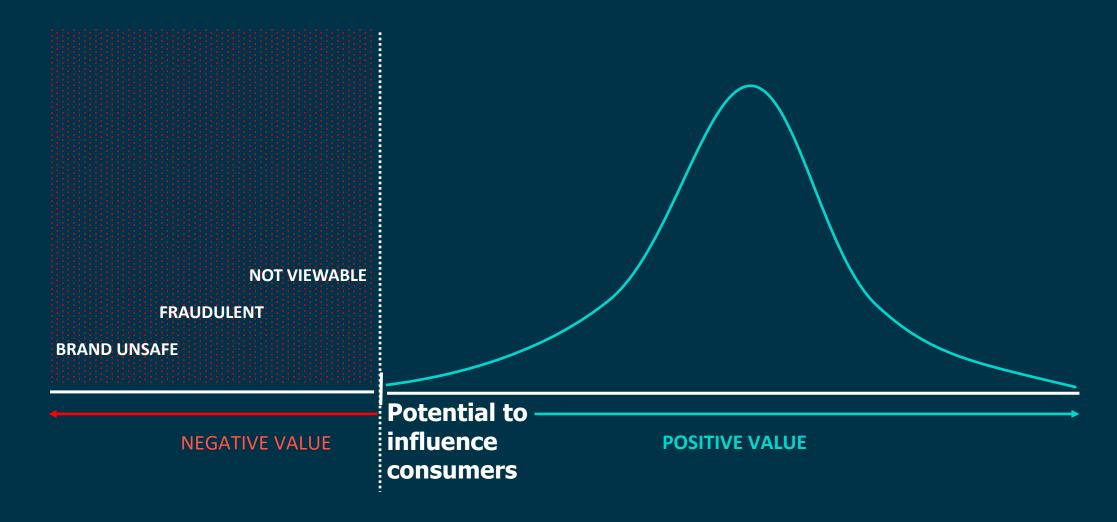
# When fraud goes unchecked



#### Ads that actually had the opportunity to be seen



# All impressions should have opportunity to create impact



# Impressions don't create impact



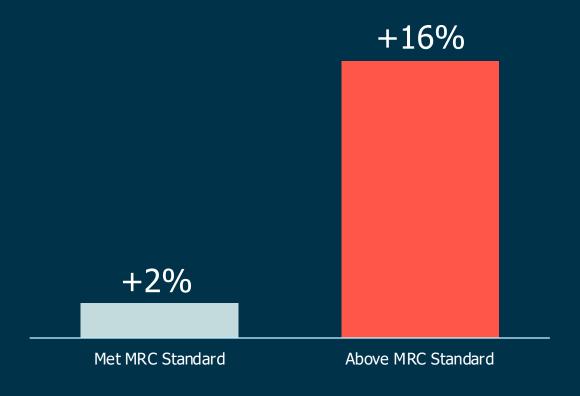


70-85%

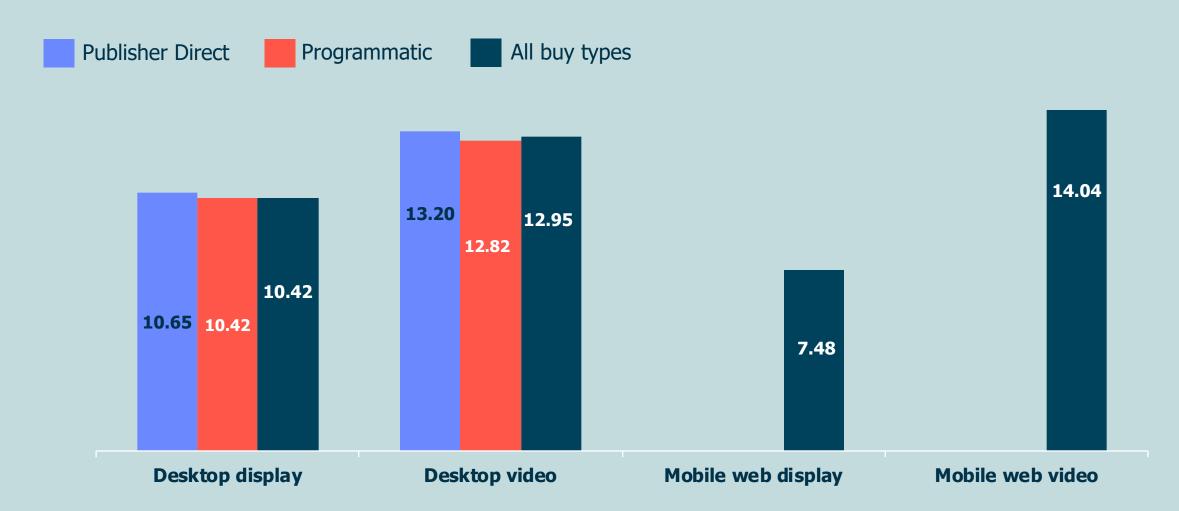
of consumers are served no more than 1 viewable impression per campaign

# MRC standard only creates the opportunity to view

Time-in-view exceeding the MRC standard drives higher ad recall on desktop display



# Average exposure time of viewable impressions (seconds)



# In summary

- Media quality continues to be in the spotlight
- Programmatic should no longer be seen as poorer quality
- Premium publisher positioning has its limits
- Let's start being more open and honest about fraud
- Viewability measurement is only a starting point
- Exposure drives recall and campaign performance
- Have realistic expectations and do more with the data