## **X-Series: Metrics** Criteria for Speaker Submissions

In order to ensure attendees of the X-Series : Metrics see the "best of the best" in Canadian Research, we have asked a panel of senior industry professionals to evaluate all speaker submissions on the below criteria. Each submission will then be given a total score based on how well they match the criteria.

The submissions with the three highest scores will then be invited to present at the conference. Good Luck!

## **Speaker Credentials**

- 1. Senior Practitioners
- 2. Proven Public Speakers

## **Company Credentials**

A leader in their Field: (note - co-presentations permitted)

- leading research company
- leading- database analytics firm
- leading- advertising/media agency
- leading- media owner or other leading media seller
- leading- marketer



## **Content Qualifications**

- 1. Original, NEW DIGITAL research/analytics/methodology
  - (i.e. not previously publicly presented / reported; recent
    dates from 2014)
- 2. Canadian Digital research/analytic/methodology
- 3. Insights & results that the community should be aware of
- 4. Methodologies the community should be aware of
- 5. Must appeal to senior managers / practitioners of IAB members. Includes agencies, marketers, media sellers, research/analytics providers.
- Must go beyond reach/time-spent metrics found in CMUST:
  - (i.e. interaction/engagement with devices/ content/POE, shopper journey touch points, etc)
- 7. HOT TOPICS: Covers one of the following 'hot topics'
  - CROSS MEDIA and/or
  - VIDEO and/or
  - MOBILE and/or
  - SOCIAL media
- 8. Content takes precedence over SELL
- 9. Will make COMPLETE presentation available