



UNIVERSAL

UNIVERSAL MUSIC GROUP

EST. 2009







1980s **1970s**

1990s

2000s

2010s

Abba "Dancing Queen" 87.9M

WW VIEWS IN 2019

Guns N' Roses "Sweet Child O' Mine"

207M WW VIEWS IN 2019 Dr. Dre ft. Snoop Dogg "Still D.R.E."

122M WW VIEWS IN 2019 Beyoncé "Halo"

193M WW VIEWS IN 2019 **ROSALÍA, J Balvin** "Con Altura"

1.2B WW VIEWS IN 2019

Source: Vevo Inte

metrics. Includes videos with a copyright wear of 1970 or later , WW 2019 v



THE FRONT ROW AT JUSTIN BIEBER'S "BELIEVE" WORLD PREMIERE, 2013

CELINE DION WITH FANS IN MONTREAL CELEBRATING CELINE DION COLLECTION,

CELINE DION

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rown

THE TOP ARTISTS DRIVE MASSIVE VIEWS

THE TOP 8 ARTISTS IN CANADA HAVE GARNERED OVER 132M VIDEO VIEWS TO-DATE IN 2020



MUSIC VIDEOS DRIVE UNPARALLELED SCALE

16M

CA MONTHLY UNIQUE VIEWERS

34%

VEVO'S REACH OF CA'S ONLINE VIDEO POP.

*Source: Vevo estimates based on analysis of data from YouTube Analytics, co Desktop + Mobile Source: comScore Multi-Platform Video Metrix, CA April ar Video Metrix, and TVision Insights - April-March 2020 2020. Measures audiences on desktop (P2+) and mobile (A18+) only 49%

VEVO'S REACH OF A18-34

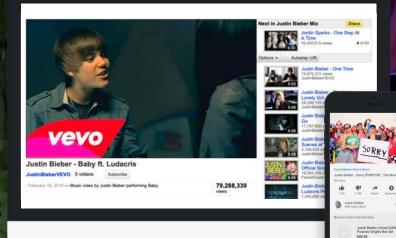
44%

VEVO'S REACH OF A25-54

Carly Rae Jepsen "Now that I Found You"

MUSIC TELEVISION MOVES WITH THE AUDIENCE

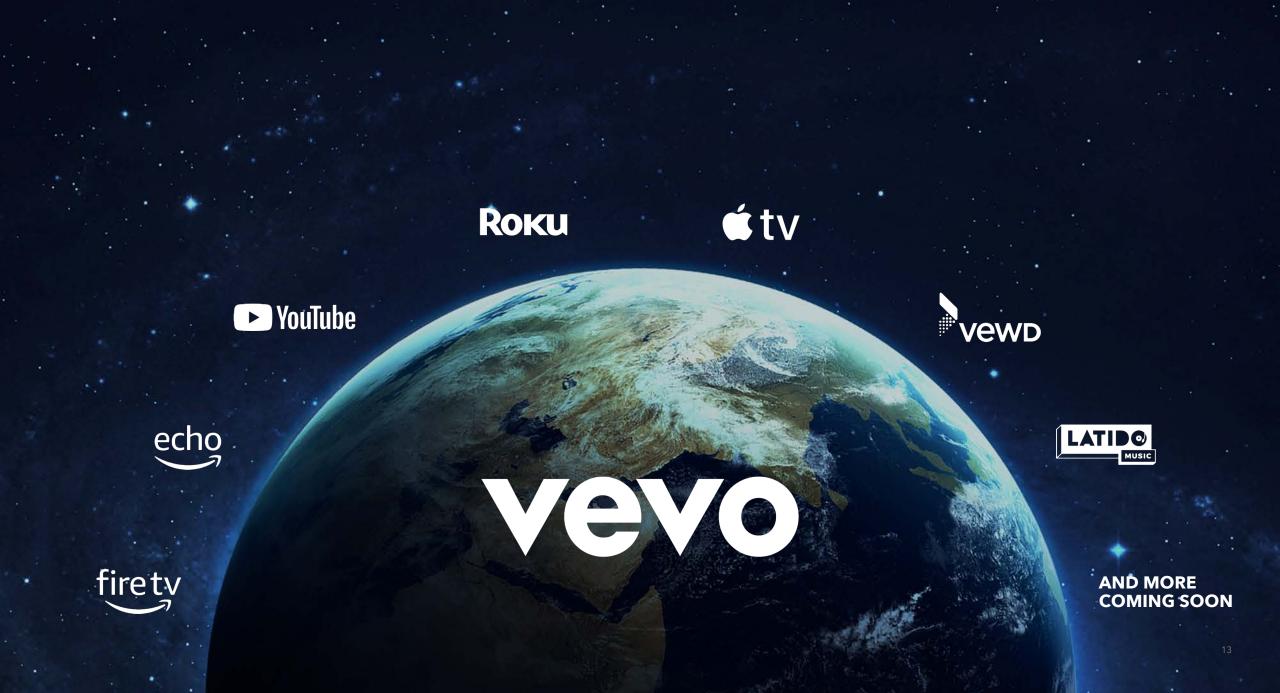
5.7M



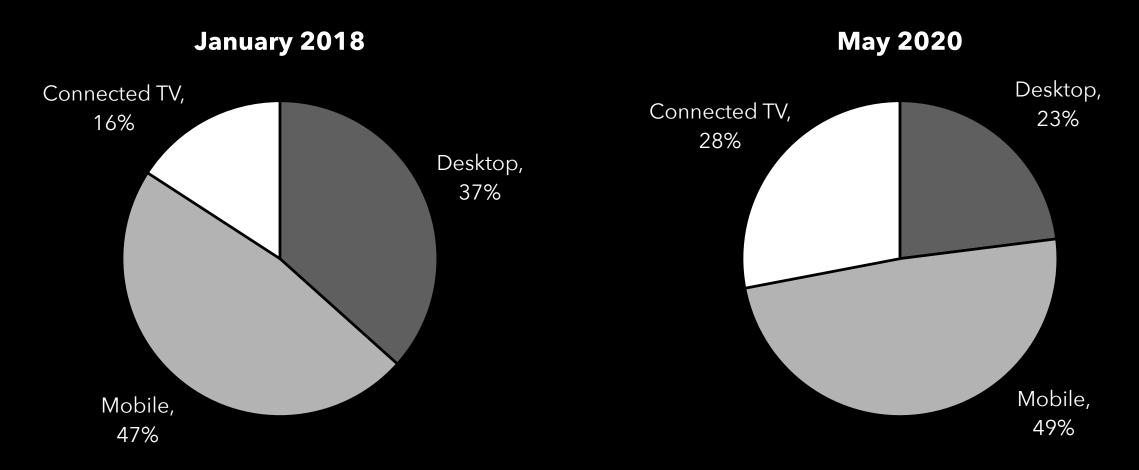
MONTHLY VIEW

100% VIEWERSHIP GROWTH DRIVEN BY LIVING ROOM

ource: Vevo analysis of YouTube Analytics



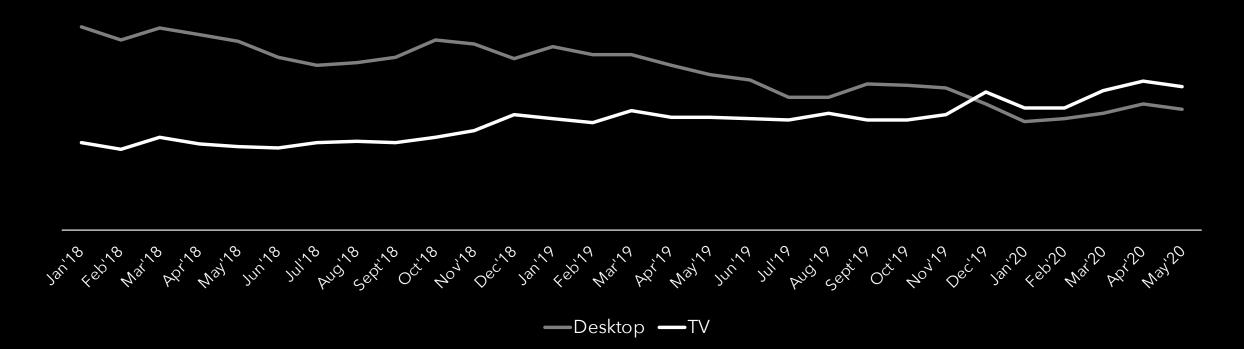
WHY CONNECTED TV IS THE FUTURE



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CONNECTED TV VIEWS SURPASS DESKTOP IN 2020

CA Monthly Views by Device - Desktop & Connected TV (Millions)



VEVO DELIVERS THE 2ND LARGEST AUDIENCE IN VIDEO

Vevo is the **largest audience** in solely premium video content for advertisers when compared to Canadian subscription services.

#1	► YouTube	23.8 M
#2	vevo	16.1M
#3	NETFLIX	14.5M
#4	prime video	5.3M
#5	DA ZN	4.0M
#6	CRAVE	2.7M
#7	Gem	1.1M

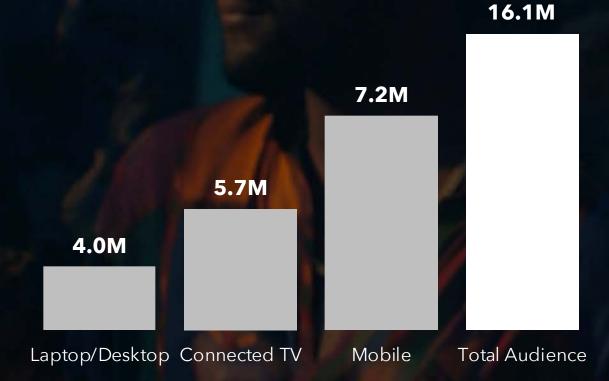
VEVO SEES PEAK VIEWERSHIP OVER THE WEEKEND

46%

OF WEEKLY TRAFFIC IN THE LIVING ROOM OCCURS FRIDAY - SUNDAY

Source: Vevo Internal Analytics, CA 2020 viewing metrics through 7/18/20. Percentages reflect avg. % of views by DOW by platform.

MULTI-PLATFORM AUDIENCE BREAKDOWN



*Source: Vevo estimates based on analysis of data from YouTube Analytics, comScore Video Metrix, and TVision Insights - April-March 2020 Desktop + Mobile Source: comScore Multi-Platform Video Metrix, CA April and March 2020. Measures audiences on desktop (P2+) and mobile (A18+) only.

VEVO VIEWERS ARE PRESENT & ENGAGED



78% OF VIEWING EVENTS ARE SESSIONS



VIDEO CONTENT

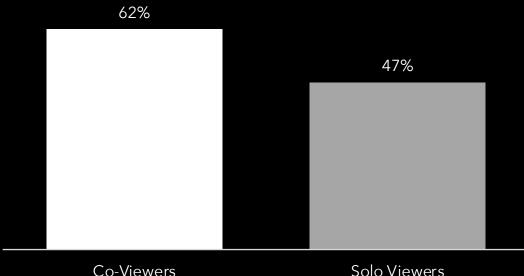
CO-VIEWED

Source: TVision based on data through 1/5/20, Session, P2+, All Dayparts unless otherwise stated.

CO-VIEWING IS INCREASING AS MORE PEOPLE STAY AT HOME



Ad Receptivity by Co-Viewership % of Video Sessions



WITH PREMIUM CONTENT COMES PREMIUM BRAND SAFETY





co: Vovo Internal Analytics

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Men Without Hats, "Safety Dance"

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IN SUMMARY

- Users will always seek out their favorite content that's personal to them and culturally relevant
- The living room is where audiences are gravitating to, and where music videos are resonating the most with consumers
- Only Vevo can align brands with the most premium music video content, when, where, and how they want to

